



OOFERS

AUSTRALIA INC.

ACN A01026271

2018 ANNUAL REPORT

PRESENTED AT THE

**FOUR SEASONS HOTEL
SYDNEY**

25TH OF MAY 2018



OOFERS

AUSTRALIA INC.

Kevin Hughes: Chairman
0414 346 385

Ben Guzzardi: Deputy Chairman
0419 505 600
ben@guzzardi7.com

Ross Lake: Secretary/Treasurer
0418 502 551
Ross.lake@tascopeleum.com.au

BOARD: Allan McWhirter;(0429 120 013, Don Kirk;(0407 995 248) Roy Cottrell;(0417 219 155) Dean Pradal;(0418 772 153)

**ANNUAL GENERAL MEETING
Four Seasons Hotel, 199 George St,
SYDNEY
25TH OF MAY 2018**

AGENDA

Board Meeting Commences 10.00am
AGM Commencing 2.00pm

- 1: Review and Confirm Minutes of 2017 Cairns Meeting.**
- 2: Announce Results of Ballots for Executive and Board**
- 3: Chairman's Report: (Kevin Hughes)**
- 4: Presentation of Financials: (Ross Lake)**
- 5: Review Outcome of Publication of "Out Of The Grip." Should we do a Second Edition?**
- 6: OOFER Membership Development:**
 - **Construction of a 'Membership Development Plan' appointment of a Director to lead.**
 - **All Directors to become actively involved with specific tasks.**
 - **Planned activities – ACAPMA members, other development programs**



7: Other Activities in Which OOFERS May Become Involved

- **Education:**(Diploma of Petroleum Wholesale Management?) allied to a University.
- **Expanding the OOFER Concept Internationally – OS Meetings/Tours.**
Example - New Zealand.
- **Distress Support:** Offering support to a Distributor member who may have become ill, or a death or suffered some trauma. The provision of advice, guidance, counsel?

8: Review OOFERS Australia Award Program.

9: Review relationship with ACAPMA and how that relationship may be strengthened and developed.

10: Widows of OOFERS given membership (no fees) Life Membership?

11: Melbourne 2019 Grand Reunion 24th May 2019: Venue? Saturday –Yarra Valley Winery Tour and Luncheon

12: Our policy re external sponsorship of OOFER events.

13: Building our own Web Site:

14: General Business from the floor.

100518

Agenda Item 5 – Continue meeting every two years

RESOLVED to drop meeting in Melbourne every second year.

Whilst Melbourne would be the venue in 2019, members then discussed the potential venue for 2021. Possible locations put forward included Gold Coast, Barossa Valley, Coffs Harbour, Brisbane, Uluru (Ayers Rock), Broome and the Sunshine Coast. Following a nomination by Ben Guzzardi and seconded by Robert Riordan, it was **RESOLVED** that Brisbane would be venue for 2021.

General Business

Various suggestions were raised for discussion in terms of the structure of future meetings with one suggestion from Allan McWhirter being that we look at attaching it to the annual conference of ACAPMA. Another suggestion was that we meet at 1..00am and hold a luncheon.

Other points raised included: recruitment of new members (Robert Riordan); reduce the number of award presentations to say, four or five, annually (Jeff Griffiths) to keep it to a minimum.

There was general agreement that there be an annual get-together of the committee and it was **RESOLVED** that an Annual General Meeting of this group only be held in Sydney in May 2018.

Agreed that there be a newsletter sent via appropriate email; and that we maintain and produce listing of email addresses for this purpose.

In closing the meeting, Chairman thanked all for their attendance and input.

Margaret Taylor
Minute Secretary



OOFERS

AUSTRALIA INC.

**A NOT FOR PROFIT PETROLEUM FELLOWSHIP GROUP
OF CURRENT AND RETIRED WHOLESALERS and THOSE CLOSELY ASSOCIATED
WITH THE SECTOR**

P O BOX 4157 BAY VILLAGE NSW 2261
PHONE:- (02) 4389 7914; FAX: (02) 4388 0026
Email:- kevinhughes@hehpetrolconsultancy.com.au

CHAIRMAN'S 2018 ANNUAL REPORT PRESENTED IN SYDNEY 25TH MAY 2018

Greetings Fellow OOFERS,

It is with great pleasure and quite some pride I present for the first time an Annual Report for our small fellowship group since its first informal meeting held in Melbourne Docklands in April of 2006, organised by Jim Lamb and the late John Daley. Since that landmark event reunions have been held at Jupiters, Surfers Paradise, Crown Casino Melbourne, Seppelts Winery in the Barossa Valley, Townsville Casino, the new Hilton Surfers Paradise in 2013, Sofitel Melbourne in 2015 and the Shangri La Cairns in 2017. Each event has seen our fellowship grow in strength, with the Cairns 2017 reunion recognising that we needed as a group, to **formalise and create our own 'not for profit'** corporate entity, appointing our own Board of Directors to ensure the longevity and continued development of our now corporate enterprise.

While our OOFER data base membership stands at (189) our registered membership is, as expected, only in its early stages of development at around (50). Whilst the registered membership is a little disappointing at this point in time, it is not surprising. Registrations only began in the latter part of 2017 and we anticipate stronger growth in the latter half of this year as our membership development program comes into effect. Our current membership data base numbers reflect the need for us to continue in a positive way our recruitment of past and present distributor/wholesalers.

The Surfers Paradise Reunion in 2013 saw the introduction of the OOFERS Australia Award (OAA) scheme, which recognises those who have provided exemplary and meritorious service to our industry sector and the community generally. There have been (33) recipients of the award, with those awardees making up the OOFERS Australia Council which, as a Peer group, reviews and approves each award nomination.



Significantly, at the Melbourne 2015 reunion, it was decided, to publish the history of APADA/ACAPMA before much of the historic information was lost. As a consequence, an OOFER Editorial Committee was formed, with that committee working tirelessly over **the next two years to achieve the publication of the book “Out of the Grip.”**

This historic work was presented and enthusiastically received at the Cairns Reunion in 2017. The publication has been all but sold out, with the OOFER Board to consider at this AGM, whether to launch planning for an update and reprint.

Our sincere appreciation and recognition needs to be given to the Editorial Committee, who without their enthusiasm and dedication to pulling the project together, the historic work would never have been completed. Our deepest gratitude is extended to: Margaret Taylor, Ross Lake, Ben Guzzardi, Kevin Hughes and our journalist editor John Kennedy. This group gave generously of their time, with quite some personal expense being involved and spent many hours over the two years researching, retrieving, and compiling the historic information for publication. A particular mention needs to be made for the efforts of Ross Lake, who not only gave considerable amounts of his time to the project, but also organised the consolidation of the material for presentation to the printers and **personally carried the expense of the committee’s visits to Mildura for editorial reviews.**

At the Cairns reunion, an interim Board of Directors was established and I express my appreciation to those who stood up and were prepared to be more deeply involved. While there has not been a need for significant Board involvement in the past twelve months, it would seem, with issues up for determination at this AGM, to about to change and I look forward to working with the Board in developing our fellowship company to great success.

As announced at this 2018 Sydney AGM, the new Board of Directors for 2018/19 are: Kevin Hughes – Chairman, Ben Guzzardi – Deputy Chairman, Ross Lake-Secretary/Treasurer, Roy Cottrell – Director, Allan McWhirter- Director, Jeff Griffiths – Director. Dean Pradal - Director
Retiring from the Board due to ill health – **Don Kirk. Don’s place on the Board was taken by Jeff Griffiths.**

On behalf of us all, I wish to pay tribute to Don Kirk who has been a loyal supporter over many years of both APADA and OOFERS Australia. He is a past National President of APADA and a recipient of the OOFERS Australia Award recognising his great contribution to our industry and the community for over 40 years. We wish him a speedy recovery from his illness.



In welcoming Jeff Griffiths to the Board I acknowledge his extensive contribution and support of the OOFERS and our industry. Jeff is a past National President of APADA/ACAPMA and has always been an enthusiastic supporter of the OOFERS, particularly during his term as ACAPMA National President. He is a recipient of the OOFERS Australia Award and brings a wealth of industry experience. We are delighted to have Jeff on our Board.

With the introduction of the OOFERS Australia Award and the publication of the history of APADA/ACAPMA and the ongoing enthusiasm for our OOFERS Australia Reunions every two years, has brought our group to an historic crossroads in the development of our OOFERS Australia company. The agenda items for the Sydney 2018 AGM reveal the opportunities that exist for OOFERS to expand its activities beyond simply being a fellowship group. It now has the ability of working with ACAPMA to provide background support activities in membership development, industry education, member crisis support, and international affiliation development.

In July of 2017 we commenced the publication of the OOFERS Australia Newsletter keeping OOFERS and our industry colleagues informed of our activities. We have had four publications since its inception. I would urge OOFERS to contribute items for publication, particularly in the area of personal information, business changes and any news items from within our industry sector. The newsletter too, is in its infancy and is expected to develop over time, attracting some advertising.

We have an exciting period ahead of us and I look forward to working with you all to enable our company to move forward in fellowship and success.

Finally, may I express my gratitude to you all for the honour and privilege to be your Chairman.

Kevin Hughes

**Chairman
OOFERS Australia Inc
25th May 2018**